



## About Us

HNB Investment Bank (HNBIB), a fully owned subsidiary of Hatton National Bank PLC, is one of Sri Lanka's premier Investment Banks.

We deliver a full spectrum of services encompassing Stockbroking, Government and Corporate Debt Trading (Treasury Bills, Bonds, Debentures), and Equity Capital Market offerings including IPOs and Private Placements. We extend our financial expertise to Mergers & Acquisitions, Corporate Advisory, and Equity Research, providing seamless end-to-end solutions that empower clients to effectively navigate their evolving financial landscape.

Join our elite team at HNBIB, where you will work alongside the nation's most qualified and experienced investment banking professionals. Discover unparalleled opportunities for both career advancement and personal growth in a dynamic financial environment.

### Risk Officer (Assistant Manager / Senior Executive)

#### Position Overview

We are looking for a proactive and detail-oriented **Risk Officer** to join our team. In this role, you will support the development and implementation of the company's risk management framework, working closely with senior leadership to ensure risks are identified, assessed, and mitigated effectively across all areas of the business.

#### Key Responsibilities

- Monitor key industry trends and internal risk indicators to identify potential risks and recommend mitigation measures.
- Assist in ensuring the company's risk management practices comply with regulatory requirements and industry standards.
- Support the development and updating of risk policies, procedures, and documentation.
- Communicate identified risks and mitigation strategies to internal stakeholders and regulators when required.
- Prepare and present risk reports to senior management and relevant committees.

#### Key Qualifications & Skills

- A relevant degree or professional qualification in Risk Management, Finance, Economics or a related field.
- 4-6 years of experience in Risk Management ideally within an investment banking or financial services environment.
- Strong analytical and critical thinking skills, with an eye for detail.
- Familiarity with regulatory frameworks and best practices in risk governance.
- Excellent communication and report-writing skills.
- Ability to work independently and collaboratively in a dynamic, fast-paced environment.

### Senior Investment Advisors / Investment Advisors

#### Position Overview

We are looking for driven and client-focused professionals to join our dynamic team as **Senior Investment Advisors** or **Investment Advisors** (HNB Stockbrokers). In this role, you will be a key partner to our clients, providing personalized financial advice, market insights, and investment strategies to help them make informed decisions and grow their portfolios. You will also play a vital role in expanding our client base and enhancing our market presence.

#### Key Responsibilities

- Analyze listed companies, market trends, and economic indicators to identify and share trading opportunities with clients.
- Translate research and data into actionable investment ideas, keeping clients well-informed and confident in their decisions.
- Provide timely updates on share and debt market activity to help clients seize opportunities.
- Design customized investment strategies tailored to each client's financial goals, risk appetite, and investment timeline.
- Build and maintain strong client relationships through regular communication, market insights, and a high standard of service that fosters trust and client referrals.

#### Key Qualifications & Skills

- Certificate in Capital Markets (CCM) from the Securities and Exchange Commission of Sri Lanka is required.
- Minimum of 3 years of advisory experience for the Investment Advisor role or 5+ years for the Senior Investment Advisor role.
- Proven ability to work in a fast-paced environment with strong analytical skills and strategic thinking.
- Excellent interpersonal and communication skills with a client-first mindset.

### Trainee Investment Advisors

#### Position Overview

Are you passionate about capital markets and ready to take your first step into the world of investments? Join us as **Trainee Investment Advisors** (HNB Stockbrokers) and gain hands-on experience under the guidance of seasoned professionals. This is a unique opportunity to grow into licensed Investment Advisors while learning the ins and outs of the financial markets.

#### Why Join Us

- On-the-Job Learning: Work alongside experienced advisors and gain real-world exposure to trading, investment strategies, and client management.
- Career Pathway: Develop the skills and knowledge needed to become certified Investment Advisors.
- Supportive Environment: Benefit from structured training, mentorship, and a collaborative team culture that encourages growth and development.
- Industry Exposure: Gain firsthand insight into Sri Lanka's capital markets, regulatory landscape, and evolving investment trends.

#### Key Qualifications & Skills

- Candidates who have successfully completed their A/L examinations, preferably with a background in Accounting or Economics and are eager to launch a career in investment advisory.
- Individuals who possess the Certificate in Capital Markets (CCM) or any other relevant degree / professional qualification are encouraged to apply. However, a strong desire to learn and grow is equally valued.
- Proficiency in English (both written and verbal) is essential, along with a proactive mindset and strong interpersonal skills.

An attractive remuneration package will be offered based on experience and qualifications, along with opportunities for professional growth.

Send your resume to [careers@hnbib.lk](mailto:careers@hnbib.lk)

Please state the position you are applying for in the subject line.