



ACCOUNT RELATIONSHIP OFFICERS BUSINESS BANKING

About The Bank:

Armed with a proud history of over 30 years, Pan Asia Bank is on an exciting growth journey, evidenced by an array of recognitions, including being honored as one of the Top 40 business entities in the country by Business Today, the most awarded entities by LMD, Best Green Bank in Sri Lanka by Global Banking & Finance, Best Bank for ESG by International Business Magazine, the Best CSR Bank by Brands & Business Magazine, to name a few.

Key Responsibilities:

- Enhance the Current Account Portfolio by strengthening the relationship with the existing customer base and acquiring new business banking and SME Customers
- Enhance revenue through introducing innovative fee-based facilities and services
- Execute an aggressive sales strategy to attract new business banking and SME Customers to the bank
- Deliver a higher standard of service by responding promptly to inquiries and coordinating with branch managers and support departments
- Manage all current account transaction requirements within the region

Candidate Criteria:

- Full/part qualification in Sales/Marketing or Banking would be beneficial
- Minimum 2 - 3 years of experience in the banking/finance field with exposure to Liability Sales and Business/ Transactional Banking or Relationship Banking
- Knowledge of basic banking operations, including cash and cheque facilities, would be beneficial
- Strong communication skills in both Sinhala and English languages
- A target-driven professional with proven skills in planning, negotiating, and selling
- A confident, outgoing personality with a strong sales and customer service mindset

Remuneration:

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards.

How to Apply:

Take the next step in your career and be part of a team that values growth, collaboration, and excellence.

Interested candidates are invited to submit their resumes through our career portal before the specified deadline.

APPLY NOW

Assistant General Manager – Human Resources,
Pan Asia Banking Corporation PLC, No. 450, Galle Road, Colombo 03



PAN ASIA BANK
The Truly Sri Lankan Bank