

AMW Capital Leasing and Finance PLC

Marketing Executive

Location: Mount Lavinia



AMW capital Leasing and Finance PLC is a finance company registered under the Central Bank of Sri Lanka and a subsidiary company of AMW Group which is a leading corporate entity in Sri Lanka and the sole distributor for several world-renowned automobiles and related brands, under the umbrella of Al-Futtaim Group, Dubai UAE.

AMW capital Leasing is spread across the country with a network of 21 branches and is in the process of expanding its network. Our focus is to employ and engage diverse individuals who aspire to grow with us in a financial entity that offers unlimited career potential in a multinational environment.

KEY DUTIES AND RESPONSIBILITIES

- Increasing the income earning assets of the branch through lending executions and no of transactions.
- Indulging on recoveries by calling and visiting the assigned clients and responsible to deliver the support to recovery team pertaining to overdue cases.
- Generating profits for the organization through maintaining the given WAIRR by the management.
- Responsible in increasing the portfolio and generating business through existing clients.
- Responsible in performing a credit appraisal with adequate information and responsible to deliver highest level of customer service to delight the client.
- Attend to customers queries and complains immediately to give the feedback to clients and responsible for enhancing image of AMWCL to create new business opportunities.

KEY REQUIREMENTS

- Passed GCE A/L examination and possess full or part qualification in SLIM/CIM will be an added advantage.
- Minimum 2 years working experience in a similar capacity preferably in the financial services sector.
- Possess fair knowledge in credit evaluation and good negotiation skills.
- Pleasant personality with the ability to work with MS office/Excel package.

Please apply through the below email within 14 days of this advertisement and mention the branch location/ designation you apply on the subject of the e mail.

AMW.Careerswithus@amwLtd.com