



We believe in developing careers through varied exposures. It is our aim to provide growth opportunities for the right talent. In this quest, you now have the opportunity to grow and contribute to an organization that is geared for success.

Branch Manager (Wattala)

Key Responsibilities:

- Identify business opportunities by identifying prospective customers and their needs.
- Maintain the company agreed claim ratio and COR.
- Sell assigned products by establishing contact and developing relationships with prospective customers and existing customer base.
- Maintain customer satisfaction at a high level without any complaints.
- Prepare reports by collecting, analyzing, and summarizing information when management requests.
- Maintain quality service by establishing and enforcing organization standards.
- Strengthen the businesses of the unit through customer penetration.
- Bring profitable accounts to the company.

Job Pre-Requisites:

- A/L with preferably professional Qualification in Sales or Marketing or a bachelor's degree.
- Possessing at least 5 years of experience in the insurance field, preferably 2 years in a similar capacity.
- Excellent communication & PR skills.
- Ability to work under pressure.
- Endowed with the ability to work with minimal supervision and be a self-motivator.

If you believe you are the right person we are looking for, forward your complete resume together with contact numbers and the names of two non-related referees to reach us within 10 days of this advertisement by email to shashika.jeevanthi@hnbgeneral.com (State the position applied on the subject line)

