## Chief Manager - Retail Banking

"SDB Bank, a licensed specialized bank regulated by the Central Bank of Sri Lanka with a network of 94 branches across the island. We've transformed into a progressive and innovative institution, ranked among the top banks in Sri Lanka. At SDB Bank, we are committed to making a tangible impact at all levels, driving socio-economic progress by fostering strong community connections. Become part of our journey and contribute to shaping a brighter future for Sri Lanka."

## Position Overview

The Chief Manager of Retail Banking is responsible for driving the strategic direction, development, and performance of the retail banking division, ensuring alignment with the bank's overall goals. This role includes overseeing product management—such as pawning, leasing, consumer assets and liabilities sales, and cards—while driving business development, leading digital transformation initiatives, and ensuring regulatory compliance.

Furthermore, this role will manage budgets, monitor financial performance, and lead a team of professionals to develop and sustain a culture of performance, collaboration, and continuous improvement, to maximize the sales and other business objectives of SDB Bank.

## Candidate Profile

- An MBA or equivalent from a recognized University/Institute.
- A bachelor's Degree or equivalent Professional Qualification specialized in Accounting or Business Management from a recognized professional body.
- Minimum of 10 20 years' experience in a relevant field, out of which, 4+ years of experience as a Product Manager related to Retail Banking.
- Hands-on experience in Retail Banking in a Senior Management position.
- Very good knowledge of banking processes and regulations.
- Strong strategic thinking and planning abilities.
- Excellent analytical and mentoring skills.
- Strong interpersonal, communication, and influencing abilities.
- Proven leadership and people management skills.

An attractive remuneration package commensurate with experience and fringe benefits on par with the industry standards is available for the right person. Interested candidates are invited to submit their curriculum vitae within 14 days of this advertisement to careers@sdb.lk mentioning the position in the subject line of the email. Kindly note that only shortlisted candidates will be contacted.