Corporative Officer - Karapitiya (Executive Grade)

"SDB Bank, a licensed specialized bank regulated by the Central Bank of Sri Lanka with a network of 94 branches across the island. We've transformed into a progressive and innovative institution, ranked among the top banks in Sri Lanka. At SDB Bank, we are committed to making a tangible impact at all levels, driving socio-economic progress by fostering strong community connections. Become part of our journey and contribute to shaping a brighter future for Sri Lanka."

Position Overview:

This position is assigned with the responsibility of building and maintaining sound and mutually relationships with co-operatives and other societies in the relevant area. He/ She should attract the potential customers to position the bank as the first sought bank for co-operative and other societies in the relevant area. He/ She is also assigned with the cascaded responsibility of accomplishing the co-operative portfolio target of the branch. Furthermore, he/she shall represent the bank when required at the events organized by those co-operative and other societies.

Candidate Profile:

- Diploma in Business Management or relevant field from a recognized professional body.
- A minimum of 3 to 5 years of overall experience, including 2 years of experience as a Junior Executive.
- Detail-oriented with strong organizational and time management skills.
- Ability to work independently and prioritize tasks effectively in a dynamic environment.
- Excellent communication and interpersonal skills with a clear sales focus.
- Good knowledge of regulatory and general banking policies/procedures.
- Ability to build relationships with internal stakeholders and .co-operative societies in the relevent area.
- · Satisfactory level of analytical skills.
- IT Literacy.

An attractive remuneration package commensurate with experience and fringe benefits on par with the industry standards is available for the right person. Interested candidates are invited to submit their curriculum vitae within 07 days of this advertisement to careers@sdb.lk mentioning the position in the subject line of the email. Kindly note that only shortlisted candidates will be contacted.