



# Ministry of Finance, Economic Stabilization and National Policies



# Paranthan Chemicals Company Limited

# VACANCY

Paranthan Chemicals Company Limited is a Fully State-Owned Profit making and Self Sustained Organization engaged in manufacture and marketing of Chemicals in Sri Lanka.

# Join Our Dynamic Sales Team!

Are you a driven individual with a passion for sales? Are you ready to take your career to the next level? We are currently seeking talented Sales Officers to join our expanding team.

# Position: SALES OFFICER (Contract Basis only)

Location: Colombo

#### Responsibilities:

Develop and maintain relationships with clients to achieve sales targets.

Identify new business opportunities and effectively market our products/services.

Present product demonstrations and negotiate contracts with potential clients.

Keep abreast of market trends and competitor activities to inform sales strategies.

#### Requirements:

Having passed the G.C.E.(O/L) examination in six subjects with credit passes for four subjects.

Proven track record of success in sales, especially in FMCG sector, with a minimum of 3 years of experience.

Experience in modern trade will be an advantage.

Strong communication, negotiation, and interpersonal skills.

Ability to work independently and as part of a team in a fast-paced environment.

Diploma level educational qualification in Business Administration, Marketing, or related field preferred.

Preference will be given to those with their own motorcycle.

## Age Limit

Should be not less than **22 years** and not more than 35 years.

# Benefits:

Competitive salary with commission-based incentives.

## Fuel allowance

Opportunities for career growth and advancement.

Ongoing training and professional development support.

### Application Procedure

Applications with full Bio-data, together with copies of certificates of Educational Qualifications & Experience should be forwarded by registered post to the following address on or before 12<sup>th</sup> March 2024. The post should be written on the top-left hand corner of the envelope.

Incomplete or late applications will be rejected. Only short-listed eligible candidates will be called for the interview.

#### Chairman

Paranthan Chemicals Company Limited, No. 446, Galle Road, Rathmalana.

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www.pccl.gov.lk