



Pan Asia Bank, The Truly Sri Lankan bank, with over twenty-eight years of presence in the Banking Industry is on an ambitious growth trajectory. The Truly Sri Lankan Bank was recognized at the National Business Excellence Awards organized by the National Chamber of Commerce of Sri Lanka with two prestigious awards, the Runner-up Award for the Banking sector, and the Merit Award for Corporate Governance categories. These awards are a testament to strong financial/business fundamentals and how well the bank has laid a framework to mitigate any risks. In addition, Pan Asia Bank was also selected by LMD as one of the top 15 'Most Awarded Entities' in Sri Lanka.

We are looking to handpick a dynamic, results-oriented, and highly motivated individual to join us on this exciting journey and to make a positive contribution as a valued member of our growing organization.

ASSISTANT MANAGERS – SME CREDIT

Branch Credit Department

The Job:

- Facilitate growth of SME advances, visit allocated branches in the network and collaborate with Branch Managers and Area Managers.
- Arrange visit plans to meet untapped, well-established SME Business owners across the country to canvass them for the branch network
- Meet mid-size SME business owners along with Area Managers and Branch Managers with pre-planned visits based on information gathered
- Discuss existing credit facilities enjoyed by these businesses, their business activities, business and fresh credit facility requirements to submit viable credit propositions
- Discuss with Area Managers and Branch Managers on SME lending budgets for each year and draw plans and actions to achieve

The Person:

- Full/ part qualification in Banking or Credit Management
- A degree from a recognized university or any equivalent and acceptable qualification in Marketing will be an added advantage
- 08 Years of experience in commercial banking out of which 03 - 05 years of minimum experience as a Credit Officer
- Knowledge and understanding of types of working capital and long-term lending products and applicability to business requirements
- Knowledge and understanding of import and export trade businesses and types of credit facilities available for international trade business
- Sound credit evaluation skills
- Customer Relationship Managing skills and competencies with good Marketing, Sales, and Business Acumen
- Strong communication skills and a flair for public relations

Remuneration:

The successful candidates will be provided with an attractive remuneration package including fringe benefits, commensurate with industry standards and will be **placed in an appropriate grade based on the level of competencies and experience.**

Please forward your resume within 07 days of this advertisement, stating the contact details of two non-related referees, to careers@pabcbank.com indicating the position applied for in the "Subject" line. Information forwarded by you shall be treated strictly confidential and referees shall be contacted with your consent.

Head of Human Resources,
Pan Asia Banking Corporation PLC, No 450, Galle Road, Colombo 03

 **PAN ASIA BANK**
The Truly Sri Lankan Bank