



MCB BANK LTD OFFERS CAREER OPPORTUNITIES

MCB Bank Limited, established in 1947 is one of the largest Banks in Pakistan. Renowned for its consumer -centric approach, the Bank has a vast branch network of over in 1400 Pakistan and operating internationally in selective locations.

“MCB Sri Lanka is looking for dynamic and career oriented individual, who have the initiative and flair to perform in a challenging environment.”

RELATIONSHIP MANAGER – CORPORATE CREDIT

DEPARTMENT

Job Profile

- The potential candidate should be able to manage a portfolio of customer relationships in Corporate, Emerging Corporate and Mid-Market segments.
- Responsible for both assets and liability sales, improving trade volumes and to achieve assigned KPIs.
- Identification of new credit business, analyzing and appraising credit proposals whilst adhering to the credit and compliance guidelines and policies of the bank.
- Sound knowledge in Banking products and regulations.

Person Profile

- Minimum of 8 years of Banking experience with 2 – 3 years’ experience in handling corporate clientele.
- Graduate from a recognized University or part or full qualification in Banking.
- Professional qualification in sales and marketing from a recognized professional body.
- Strong written, oral communication and interpersonal skills.
- Possess excellent analytical, negotiation and cross selling skills.
- Team player and ability to work independently.

RELATIONSHIP OFFICER – CORPORATE CREDIT

DEPARTMENT

Job Profile

- The potential candidate should carry out a support function to the Relationship Manager, handling a portfolio in Corporate, Emerging Corporate and Mid-Market segments.
- Ability to analyze and appraise credit proposals is advantageous.
- Knowledge in operational work is required.
- Knowledge in other Trade products, compliance guidelines and Regulations is preferred.

Person Profile

- Minimum of 4 - 5 years of Banking experience in operation / credit related areas.
- Graduate from a recognized University or part or full qualification in Banking.
- Professional qualification in sales and marketing from a recognized professional body.
- Strong written, oral communication and interpersonal skills.
- Possess excellent analytical, negotiation and cross selling skills.
- Team player and ability to work independently.

The successful candidate will be offered an attractive remuneration package which will commensurate with qualifications and experience.

Applicants may send their resume including the details of two non-related referees within 14 days of this advertisement. You are requested to mention the position applied for on the top left corner of the envelope or on the subject line of the email.

Department Head – Human Resources

MCB Bank Ltd,

No 8,

Leyden Bastian Road,

Colombo 1.

Email : careers@mcb.com.lk

(When you are sending your application please ensure that it is sent only by one method of delivery. Only the candidates who meet the requirement criteria should apply and the short listed candidates will only be notified.)