



The Merchant Bank of Sri Lanka & Finance PLC (MBSL), a well-established Financial Institution and a subsidiary of Bank of Ceylon is looking for dynamic and result oriented individual to join our team for the following posts.

HEAD OF FD & SAVINGS (AGM GRADE)

We are seeking an inspiring and experienced leader to lead the growth and manage the Deposit & Savings portfolio of our company. The successful candidate have to shape our deposit strategies while collaborating across teams to deliver top-notch products, and leading a talented team dedicated to building customer trust and financial stability. If you have a strong grasp of market trends, regulatory insight, and a commitment to excellence, we invite you to be the force behind our financial growth.

Key Responsibilities

- Developing and implementing strategies to increase the company's fixed deposit and savings portfolios.
- Leading initiatives to create or enhance fixed deposit and savings products that align with customer needs and market trends.
- Working with the sales and marketing teams to promote fixed deposits and savings products effectively, leveraging marketing campaigns, and driving customer acquisition.
- Ensuring high levels of customer satisfaction by overseeing customer service processes and addressing any issues related to deposits or savings accounts.
- Ensuring the department complies with regulatory requirements and follows best practices for managing financial and operational risks associated with deposit products.
- Setting and monitoring financial performance metrics, such as growth in deposits, interest costs, and profitability, to ensure the department meets its target.
- Leading, training, and motivating the department team to achieve performance goals and enhance their capabilities

Education and Experience:

- Degree from a recognized University **OR** Full Professional Qualification CIM/SLIM.
- Master's Degree would be an added advantage.
- Minimum of 5-7 years' Experience in the Senior Manager/Chief Manager grade in the field of FD & Savings

Required Skills:

- Strong strategic thinking, leadership skills with the ability to influence and drive change.
- Enthusiastic team player with a strong drive to create a positive work environment.
- In depth understanding of the industry including risk management, compliance and regulatory requirements.
- Strong communication and networking skills.

Remuneration:


- Performance based remuneration package will be offered to the right candidates, based on the qualifications and experience.

Closing Date: 28th November 2024

APPLY NOW

Applicants are advised to indicate the position applied for on the subject line of the e-mail / top left hand corner of the envelope.

 Head of Human Resources, Merchant Bank of Sri Lanka & Finance PLC, Level 17, Bank of Ceylon Merchant Tower, No. 28, St. Michael's Road, Colombo 03.

 careers.mbsl@mbslbank.com