



CALLING ALL GO-GETTERS!

TAKE THE NEXT LEAP IN YOUR CAREER WITH US

Assetline Finance Limited (AFL) is the flagship of the financial service arm of the David Pieris Group of Companies. AFL has its presence spread across the country catering to a diverse set of customers with a comprehensive portfolio of financial solutions.

WHOM WE ARE LOOKING FOR

Are you passionate about what you do? We want you on our team. With the rapid expansion plans in place, we are currently seeking passionate individuals to join our dynamic Business Development teams in our Branch Network. This expansion presents an exceptional opportunity for motivated individuals to join a leading finance company and to become a partner in our winning team.

Manager/Assistant Manager/ Senior Executive/ Executive Junior Executive/ Officer – Business Development

Duties and Responsibilities

- Acquiring new customers and achieving the assigned business targets
- Managing and developing the business portfolio with proper customer engagements while collecting rental dues on time
- Preparing and executing individual business plans
- Organize and participate in promotional campaigns and business canvassing events.
- Visit business partners regularly and ensure a healthy business relationship with stakeholders.
- Follow up and finalize all business leads on a timely basis.

Requirements

- Passed the G.C.E. (A/L).
- Minimum of 01 to 03 years of experience in a similar capacity preferably in the banking or non-banking finance industry.
- Hands on sales and marketing experience of leasing/lending products will be considered in place of academic qualifications.
- Possess strong selling and people handling skills, business acumen and ability to demonstrate positive attitude, drive and initiative.
- Strong interpersonal skills and ability to develop positive relationships with internal/external stakeholders.
- Good communication skills in English & Sinhala and negotiation skills.

If you feel that you measure up to our expectations, apply in confidence by e-mail or post, within seven (07) days of this advertisement, providing contact details of two non-related referees and indicating the position & the region/ branch applied for in the subject line or at the top left corner of the envelope.

We look forward to reviewing your application and potentially welcoming you onboard.



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Find our island wide branch network on <http://www.assetlinefinance.lk/branches>